

# INVESTMENT OPPORTUNITY

## SALE OF ASSETS - GLASS MICROBEADS PRODUCTION UNIT

### OVERVIEW

Investment opportunity in an active glass microbeads production unit.

This key asset offers an optimal operational setup for an industrial or strategic project in the glass beads sector.

### PRESENTATION

The Glass microbeads unit is a division of ALKIMIA Packaging, subsidiary of ALKIMIA Group.

Operational since 2021, the unit was successfully established following the acquisition of a former subsidiary of a German Group specialized in glass microbeads manufacturing.

**18,000 T**  
Annual Production Capacity



Expandable up to  
**100,000 T**

ALKIMIA Packaging offers a comprehensive range of glass microbeads, including BEST® for road marking, BESTMIX® for high-performance applications with varied size and coating, and SUPER® primarily for industrial blasting.

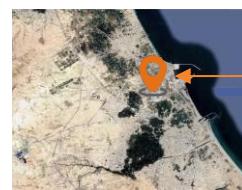


**CERTIFIED ISO**  
ISO 9001:2015, ISO 14001:2015  
and ISO 45001:2018



Packaging Unit

Glass microbeads Unit



- The glass microbeads manufacturing plant is located on a **58,333 m<sup>2</sup>** site in Gabes industrial area, in southern Tunisia.
- The facility, with a dedicated glass microbeads production unit, covering **18,600 m<sup>2</sup>** is about **13 minutes** from the Port of Gabes.

### KEY INVESTMENT INCENTIVES



#### Unit Strengths

- It was a former subsidiary of a German Group, bringing specialized expertise in glass microbead production, a solid foundation for high-quality, reliable operations, and established production capabilities with a premium product range.
- The Microbeads produced are approved and homologated by European Union (CE Marking), Tunisia and Libya authorities, Algeria and Kuwait are under process
- SAP-based Information System, ensuring robustness and operational reliability.
- Built on ALKIMIA Group's expertise and reputation.
- Modern facilities supporting scalable production.
- An existing qualified workforce ensuring operational continuity, with access to additional skilled labor if needed.
- Supply of cullet (recycled glass) is totally secured.



#### Government Incentives for totally exporting companies

- Competitive Income tax rates.
- VAT exemption on eligible imports and local purchases.
- Governmental incentives for renewable energy investment.
- Exemption from employers' social contributions, lowering labor costs for and new fresh graduates' hires.



#### Strategic Location

- Tunisia, strategically located in the Mediterranean Sea and equipped with several ports, offers various operational and logistical benefits:



On-time order shipments and delivery



Flexible storage capacity



Easy transport of merchandise



Lower transportation costs



Close to major European ports

- The location offers efficient maritime connections to major European ports:

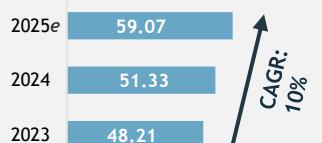
- Genoa, Italy ≈ 2 days
- Marseille, France ≈ 2 days
- Valencia, Spain ≈ 2 days
- Trieste, Italy ≈ 3 days
- Rotterdam, Netherlands ≈ 7 days
- Hamburg, Germany ≈ 8 days

- The commercial port of Gabes handled approximately 3.1 million tons of cargo in 2024.

### TUNISIA : COUNTRY OVERVIEW



#### Nominal GDP In Billion dollars, 2023-2025e



Sources: World bank, worldometers

#### Monthly-Paid Employees (2025)

#### Minimum Wage

48-Hour Workweek

180.62 USD

40-Hour Workweek

153.24 USD



10 bis, Rue Mahmoud El Matri -  
Mutuelleville, 1002 Tunis,  
[info@cap-bank.com](mailto:info@cap-bank.com)  
Tel.: (+216) 71 143 800

Thameur CHAGOUR  
Partner  
[Thameur.chagour@cap-bank.com](mailto:Thameur.chagour@cap-bank.com)  
(+216) 71 143 804

Achraf AISSA  
Deputy Director  
[achraf.aissa@cap-bank.com](mailto:achraf.aissa@cap-bank.com)  
(+216) 71 143 816