

INVESTMENT OPPORTUNITY

SALE OF ASSETS - GLASS MICROBEADS PRODUCTION UNIT

OVERVIEW

Investment opportunity in an active glass microbeads production unit.  
This key asset offers an optimal operational setup for an industrial or strategic project in the glass beads sector.

PRESENTATION

The Glass microbeads unit is a division of ALKIMIA Packaging, subsidiary of ALKIMIA Group.  
**Operational since 2021**, the unit was successfully established following the acquisition of a former subsidiary of a German Group specialized in glass microbeads manufacturing.

18,000 T  
Annual Production Capacity

➔

Expandable up to  
100,000 T

ALKIMIA Packaging offers a comprehensive range of glass microbeads, including BEST® for road marking, BESTMIX® for high-performance applications with varied size and coating, and SUPER® primarily for industrial blasting.

BEST® GLASS microbeads



BESTMIX® GLASS




SUPER® GLASS




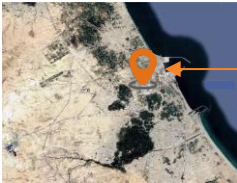
**CERTIFIED ISO**  
ISO 9001:2015, ISO 14001:2015  
and ISO 45001:2018





Packaging Unit

Glass microbeads Unit



- The glass microbeads manufacturing plant is located on a **58,333 m²** site in Gabes industrial area, in southern Tunisia.
- The facility, with a dedicated glass microbeads production unit, is about **13 minutes** from the Port of Gabes.

KEY INVESTMENT INCENTIVES



Unit Strengths

- It was a former subsidiary of a German Group, bringing specialized expertise in glass microbead production, a solid foundation for high-quality, reliable operations, and established production capabilities with a premium product range.
- The Microbeads produced are approved and homologated by European Union (CE Marking), Tunisia and Libya authorities, Algeria and Kuwait are under process
- SAP-based Information System, ensuring robustness and operational reliability.
- Built on ALKIMIA Group's expertise and reputation.
- Modern facilities supporting scalable production.
- An existing qualified workforce ensuring operational continuity, with access to additional skilled labor if needed.
- Supply of cullet (recycled glass) is totally secured.



Government Incentives

for totally exporting companies

- Competitive Income tax rates.
- VAT exemption on eligible imports and local purchases.
- Governmental incentives for renewable energy investment.
- Exemption from employers' social contributions, lowering labor costs for and new fresh graduates' hires.



Strategic Location

- Tunisia, strategically located in the Mediterranean Sea and equipped with several ports, offers various operational and logistical benefits:



On-time order shipments and delivery



Flexible storage capacity



Easy transport of merchandise



Lower transportation costs

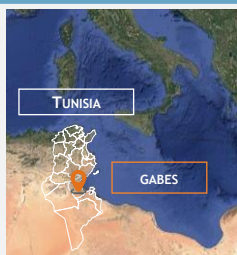


Close to major European ports

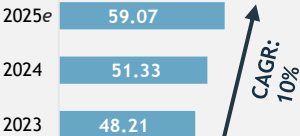
- The location offers efficient maritime connections to major European ports:
  - Genoa, Italy ≈ 2 days
  - Marseille, France ≈ 2 days
  - Valencia, Spain ≈ 2 days
  - Trieste, Italy ≈ 3 days
  - Rotterdam, Netherlands ≈ 7 days
  - Hamburg, Germany ≈ 8 days

- The commercial port of Gabes handled approximately 3.1 million tons of cargo in 2024.

TUNISIA : COUNTRY OVERVIEW



Nominal GDP  
In Billion dollars, 2023-2025e



Sources: World bank, worldometers

Monthly-Paid Employees (2025)

Minimum Wage

48-Hour Workweek

180.62 USD

40-Hour Workweek

153.24 USD



10 bis, Rue Mahmoud El Matri -  
Mutuelleville, 1002 Tunis,  
[info@cap-bank.com](mailto:info@cap-bank.com)  
Tel.: (+216) 71 143 800

Thameur CHAGOUR  
Partner  
[Thameur.chagour@cap-bank.com](mailto:Thameur.chagour@cap-bank.com)  
(+216) 71 143 804

Achraf AISSA  
Deputy Director  
[achraf.aissa@cap-bank.com](mailto:achraf.aissa@cap-bank.com)  
(+216) 71 143 816